

ARCHITECTURE, PLANNING & INTEGRATED DESIGN

Former Division Director/Project Manager with more than 10 years experience in successful international market development and process automation seeking to resolve spatial/programmatic problems within architectural and commercial development. With a proven track record of project management and implementation, research, needs analysis, and continuous process improvement, I recently completed two additional graduate degrees in Architecture and Urban Planning at the University of Washington to enable me to eventually pursue a practice of architecture in integrated and sustainable design/development.

PROFESSIONAL SKILLS & EXPERIENCE

Recent Activity (2003 to Present)

Studies at the University of Washington

- 2010: Summer studies in architecture and development in Copenhagen, Denmark. Funding from Scan|Design Foundation.
- 2006-2009: Completed MUP degree program requirements while starting UW's 3 year M.Arch degree program (2008).
- 2003-2005: Began attending M.Arch pre-requisite classes and MUP graduate classes while continuing to provide IT/ERP consulting.

Yakima Design + Build —Yakima, WA (Summer, 2007)

Member of University of Washington College of Architecture & Urban Planning, in conjunction with the US Department of Housing and Urban Development the Yakama Nation and Pyatok Architects, to design and construct innovative and sustainable affordable/intergeneration housing.

- Worked in teams to construct two affordable housing prototypes each with an array of advanced sustainable technologies.
- Provided creative design solutions for neighborhood open spaces; retaining cultural sensitivity and awareness.

Broadcast Supply Worldwide—Tacoma, WA (1993 to 2003)

Director, Information Services (Dec 95 to Jul 03): Responsible for design, development, deployment/migration and on-going support of a Windows 2000 Enterprise, Great Plains eEnterprise ERP system, website, reporting and associated services.

- Advised owner and top management for mission-critical changes to company operations and ERP systems.
- Provided custom development (SQL, PHP) and managed several dev teams (ASP, VB, etc) to ensure project quality/completion.
- Designed and implemented structural changes to corporate policy and procedure to stream-line company operations.
- Architected and managed corporate e-commerce development, resulting in an additional \$3m—\$5m in sales.
- Reduced costs associated with call center toll charges and internal documentation flow.
- Greenfield development of Information Services department; spearheaded standards for data entry and associated services.
- Greenfield development of server room and associated servers, switches, firewall, UPS and associated environmental services.

Director, International Operations (Feb 95 to Jan 99): Responsible for the development, operation, sales performance and staffing of the international sales department for a US\$24m commercial broadcasting equipment distributor.

- Greenfield development of department, including operational policies, produced assessments and forecasts of market growth.
- Reduced costs and liabilities associated with overseas business, hired personnel, and cultivated strategic corporate alliances.
- Developed regular overseas sales income and established territory controls for associated salespeople.
- Developed standardized operation of contact management and correspondence with customers.

Asian, African & European Sales (Feb 93 to Feb 95): Responsible for market penetration, sales development and account management of commercial broadcasting equipment into specified regions.

- Developed client base in a multi-continent region, opening markets for the sale of commercial broadcasting equipment.
- Added more than 450 new accounts, and increased total international sales revenue by approximately 122% to almost \$3m.
- Traveled to see clients throughout the region and participated in domestic and international tradeshows.

During-Following Graduate School at University of Maryland (1990-1992)

Shearman & Sterling, LLP—Washington DC (Fall-Winter 1992)

Trade Analyst/Consultant : Provided analysis on the (foreign) sugar beet industry influence on Members of Congress.

- Gleaned appropriate Federal Election Commission data on campaign contributions and created associated database.
- Researched member activity on sugar industry related legislation; created a correlation based formula/criteria.
- Provided summary of analysis of past-current influence of sugar beet and associated industries.

US Government Accountability Office (US-GAO)—Washington DC (Spring Semester 1991)

Analyst Intern : Researched and analyzed policy issues for the 1992 GAO report Defense Force Management, GAO/NSIAD-92-85.

- Named as a major contributor on report. Copies available online at www.gao.gov.

PROFESSIONAL SKILLS & EXPERIENCE

(continued)

Prior to Graduate School at the University of Maryland

Paralegal/Litigation Assistant (Feb 87 to Aug 90)

- Managed all aspects of document production in complex \$33m anti-trust litigation.
- Conducted case research and predatory pricing analyses for a major San Francisco law firm.
- Authored portions of the 1989 \$379m buyout agreement of the Shaklee Corporation by Yamanouchi Pharmaceutical.

TECHNICAL SKILL SETS

General

As a graduate student in a design discipline (and former network manager), my technical skill sets (knowledge of computer technologies and applications) are somewhat broad. I possess both general networking and hardware skill sets as well as skill sets in database development and deployment (SQL), web site development, and a broad knowledge of many productivity and design applications. A separate attachment is available (upon request) which provides a complete listing of specific applications and degree of knowledge.

Applications in Current Use (current version unless specified)

Autodesk Revit Architecture, Revit Structure, Viz, CAD; ARCView GIS (all sub-applications); Adobe Creative Suite (all sub-applications); Dreamweaver, Fireworks; Microsoft Office (all sub-applications); Microsoft PowerPoint; Microsoft Visio; SketchUp; Vector Works

EDUCATIONAL BACKGROUNDUNIVERSITY OF WASHINGTON
SEATTLE, WA
 Master of Architecture[†] 2012
 Master of Urban Planning^{††} 2012

[†] Includes the *Lighting Design Certificate*. Architectural interests include daylighting and passive systems, integrated design, adaptive reuse and other sustainable building technologies.

^{††} Includes the *Urban Design Certificate*. Planning interests include growth management, LEED-ND program development and TOD program development and design.

UNIVERSITY OF MARYLAND
COLLEGE PARK, MD

Master of Public Management 1992

International Trade & Commerce with an emphasis in multinational competitiveness and innovation. Second Year Thesis Project examined the benefits and competitive advantage of commercial aerospace joint ventures (copy available upon request).

CORPUS CHRISTI COLLEGE
OXFORD UNIVERSITY
OXFORD, ENGLAND

Semester Abroad 1991

British Comparative Economics and Managerial Implications of the 1992 European Union (Summer Semester, 1991).

UNIVERSITY OF SOUTH FLORIDA
TAMPA, FL

Bachelor of Arts 1986

Communications; emphasis in broadcast journalism.

PROFESSIONAL & PERSONAL ACTIVITIES

PROFESSIONAL

AIAS-University of Washington Chapter
 AIA-Washington Chapter (volunteer), Seattle, WA;
 APA/PAW Member; 'Merit Award' holder (Student Plans Category, 2006);
 MIT Enterprise Forum, Bellevue WA;
 World Trade Club, Seattle WA;

OTHER ACTIVITIES

Habitat for Humanity;
 Big Brothers Big Sisters of King-Pierce Counties;
 Founder/Creator of branded yacht owners group (www.EricsonYachts.org).